

Jun Xiao

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EDUCATION:

- Ph.D. Economics, Pennsylvania State University, 2012
- M.Phil. Economics, Hong Kong University of Sci. and Tech., 2007
- B.A. Finance, B.S. Mathematics, Wuhan University, 2004

FIELDS:

- **Primary:** Microeconomic Theory
- **Secondary:** Industrial Organization

PROFESSIONAL EXPERIENCE:

- Lecturer, Department of Economics, University of Melbourne, 2012-Present.

WORKING PAPERS:

- “*Bargaining Order in a Multi-Person Bargaining Game*”, revised and resubmitted to *Games and Economic Behavior* 2014.
- “*Asymmetric All-Pay Contests with Heterogeneous Prizes*”, revised and resubmitted to *Journal of Economic Theory*, 2014.
- “*Ability Grouping in All-Pay Contests*”, 2015.

WORK IN PROGRESS

- “*Awarding Scarce Ideas in Innovation Contests*” with Nisvan Erkal

OTHER CONTRIBUTION:

- “Solution Manual for Vijay Krishna’s ‘*Auction Theory*’ (2nd ed.)”, with Alexey Kushnir, 2009.

TEACHING EXPERIENCE:

- ECON30017, Organization, Economics and Incentives, 2013, 2014
- ECON30003, Industrial Economics, 2014

REFEREE for

AEJ Micro, Econometrica, European Journal of Political Economy, Economic Theory, Games and Economic Behavior, JEEA, Journal of Economic Theory, Mathematical Social Science, NSF, Rand Journal of Economics, Social Choice and Welfare

GRANTS:

- Faculty Research Grant 2013
- Early Career Researcher Grant 2014

PRESENTATIONS:

- 2014 AETW, UTS, UNSW-UQ Political Economy Workshop, Zhejiang University
- 2013 AETW, University of Queensland, UNSW, Asia-Pacific Innovation Conference, SAET, Pan-Pacific Conference on Game Theory
- 2012 Cheung Kong GSB, Monash University, University of

Melbourne, Beijing Normal University, Columbia University,
SAET, EARIE, ANU, AMES

- 2010 10th Econometric Society World Congress